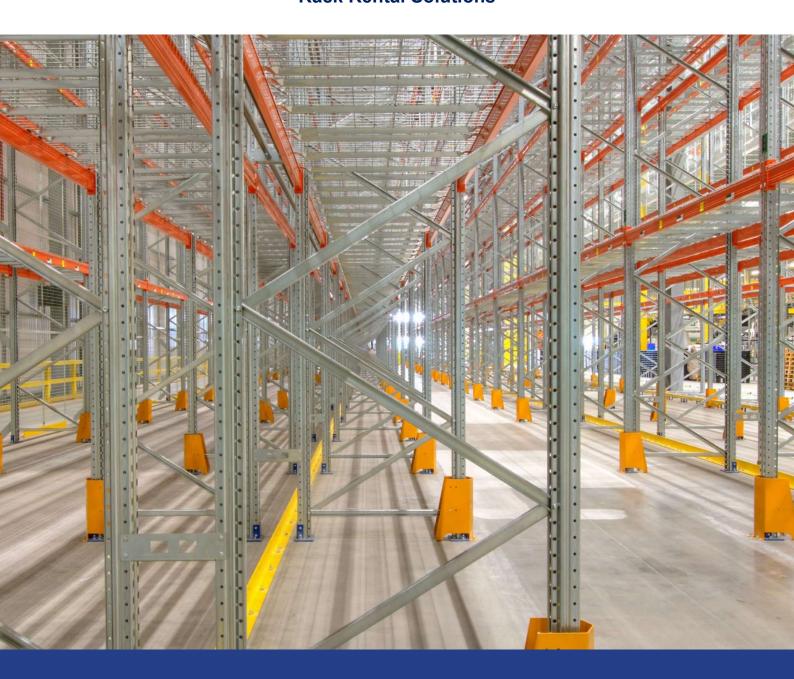
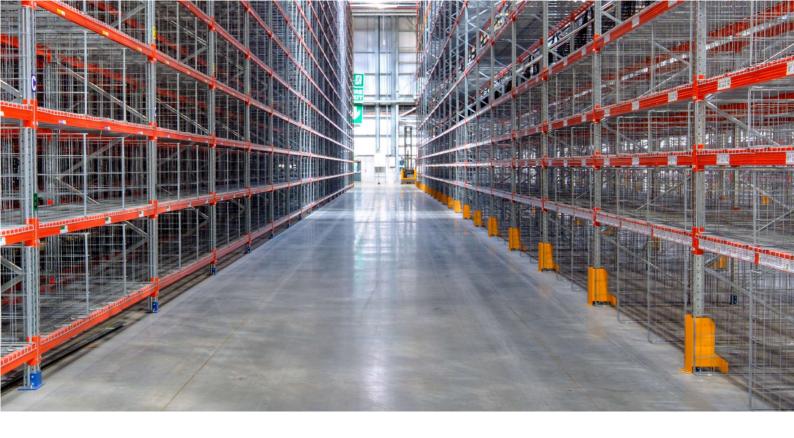
# **UK STORAGE**INSTALLATIONS

# **Rack Rental Solutions**



www.ukstorageinstallations.co.uk



# **ABOUT US**

We design and deliver quality racking systems across the UK. Our services range from inspecting and re-configuring existing racking systems, to installing new racking systems.

Our focus is on finding optimal racking solutions to support client business needs and priorities.

We have been installing and re-configuring racking systems for over 20 years, working with global leaders in storage management, online retailing and logistics supply chains. During this time, we have grown from being a supplier of specialist installation teams, to a company providing a complete range of products and services across the UK warehousing and storage sector.

Importantly, we have become a trusted partner in delivering installations on-time and within budget, whilst retaining an outstanding safety record.

Our specialist installations teams work safely and carefully to deliver a quality installation to sector and client-specific standards. We're experienced with working alongside sprinkler and other service specialists to ensure a seamless installation.

By carrying out detailed surveys and providing guidance on the latest storage options, we deliver greater efficiencies for our clients, both in terms of building capacity and running costs.

# **SERVICES**

UK Storage Installations Ltd offer a range of racking solutions and can provide guidance on the benefits and advantages they could bring to your business.

Our services include:

# **Racking Installation**

We supply and fit a wide range of racking storage solutions. These include but are not limited to:

- Wide, standard and very-narrow aisle racking;
- Man-riser racking;
- Standard and auto-pallet shuttle racking;
- · High-bay racking;
- Drive-In and Drive-Through racking;
- Pallet Live Dynamic racking;
- Push-back Dynamic racking;
- Multi-tier/catwalk racking;
- Semi-automated racking;
- Fully-automated racking;
- Rack clad construction;
- Rack Rental Solutions.

# **Racking Re-configurations**

The UK Storage team have a wealth of experience in the industrial and logistics marketplace. We work with our clients to find the best racking solutions in terms of efficiency and optimising space usage.

Sometimes a re-configuration path provides a more economic solution for our clients, and reflects how their business needs have changed.

We explore and work out re-configuration options, and can provide information and advice for potential returns on investment to be understood, and decisions to be made.

A robust and reliable supply chain ensures we meet the project deliverables and allows your business to benefit quickly from the solutions we provide.

#### **Racking Relocations**

If you are looking to relocate premises and a reconfiguration solution is not possible or appropriate, then we can support this transition period.

Our dedicated team will meet with you to discuss the logistics and programming of your unique context - ever conscious of potential continuity of business requirements. We will carefully dismantle warehouse racking systems, mezzanine floors and other warehouse equipment and relocate as required.

#### **Warehouse Dilapidations**

If you are thinking of leaving a building, whether owned or leased, there is a strong likelihood your project will involve a dilapidations element - restoring the building for the landlord or buyer. We have supported many businesses in this process, including the removal of racking, stripping-out services and associated building repairs.

#### **Racking Rental Solutions**

If you have a short term commitment then one of our racking rental solutions may be for you. With no large CAPEX outlay, simple monthly payment options, and flexible terms, this allows your business to react to these markets. When your contract completes we decommission make good hand back the space.

If this interests you please read on.....

## **Project Management**

As with all projects, planning is key to success. Our team are adept at both leading projects, or working under the direction of client-appointed project management teams. Our teams have a wealth of project experience and are conversant with all health and safety requirements. We are also able to undertake a principal/main contractor role.





## **Rack Rental Solutions**

"Our focus is to support our Clients Business needs and priorities".

Racking investment can often challenge a business, or simply that the costs need to be approached "financially" in a different way.

So we have been working with our supply chain partners and funding specialists to develop the following Rack Rental/Leased Solutions;

- 1. Rack Rental/Leased fixed term
- 2. Rack Rental/Leased flexible as above but with duration and ownership options
- 3. Rack Purchase provides a payment pathway to ownership over an agreed term

Of course each situation can vary and the business position can change, so we can build in flexibility to these options - see examples 1-3.



\*\*Selecting the right solution could also present Tax advantages\*\*.

So if this interests you and is more aligned with your current business pathway, we would be delighted to have the opportunity to discuss the advantages of the Finance/Leased solutions with you and provide a tailored illustration.

- ✓ Term from as little as 3 months to 5 years
- ✓ Maintenance we can include regular maintenance and rack inspections
- ✓ Scalability if things are going well simply add more racking
- ✓ Reactivity most agreements can be set up in 2-3 weeks subject to normal checks.
- ✓ Ownership options flexible solutions
- ✓ Pure rental at the end of the term we will decommission and collect
- ✓ Potential Tax advantages

#### **Example Illustrations**

#### Example 1 - 10,000 Pallet locations (VNA Pallet racking)

- > Rental Term 60 months
- Monthly Payment in advance
- ➤ 1 + 59 months with a £100.00 repurchase option at the end of the term
- ➤ Cost £5,538.21 + VAT per month, including end of life decommissioning
- > End of term purchase option £100.00

#### Example 2 - 10,000 Pallet locations

- > Rental Term 60 months
- Monthly Payment in advance
- > 1 + 59 months with a 5% repurchase undertaking for the racking at the end of the term
- Cost £5,310.71 + VAT per month, including end of life decommissioning
- End of term purchase undertaking £13,750 + VAT

#### Example 3

- Rental Term 60 months
- Monthly Payment in advance
- > 1 + 59 months with a 10% repurchase undertaking for the racking at the end of the term
- Cost £5,081.71 + VAT per month including end of life decommissioning
- End of term purchase undertaking £27,500 +VAT

Please note that all above figures are for illustration/quotation purposes only, and do not constitute a formal proposal or acceptance.

As noted - the scenarios can differ greatly and we can tailor an illustration to meet your exact requirement, so please do reach out to us via the contacts on the next page or visit our web site <a href="https://www.ukstorageinstallations.com">www.ukstorageinstallations.com</a> for more information about our services.

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